



Curriculum vitae Europass



Personal data

Name / First name **MAN Mariana**

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Nationality Romanian

Birth date 10.06.1964

Sex female

Job / Field
The University of Petrosani
Higher Education

Professional experience

Period **1.** 2002-2017; **2.** 2015-2017; **3.** 2008-2014; **4.** 2008-2016 **5.** 2000-2008; **6.** 1999-2002; **7.** 1996-1999; **8.** 1994-1996; **9.** 1990-1994; **10.** 1986-1989

Job **1.** D. Eco. Professor; **2.** Scientific manager of PhD works in the field of Accounting, at the University of Craiova, Romania; **3.** Scientific manager of PhD works in the field of Accounting, at the "Valahia" University of Targoviste, Romania; **4.** Director of the Center of Economic and Social Researches for Regional Development - University of Petrosani; **5.** Deputy dean of the Faculty of Sciences, the University of Petrosani; **6.** D. Eco., conference lecturer; **7.** Lecturer; **8.** Chief accountant; **9.** Economist; **10.** Analyst.

Main activities and responsibilities Courses and seminars; Scientific research-doctorate coordinator; academic administration; coordination of scientific publications; consultant and trainer in the financial and accounting field.

Employer's name and address **1-9.** Romania, The University of Petrosani; 20, University Street, Petroșani, the district of Hunedoara, code 332006, tel. 0254542580, www.upet.ro; **10.** Gorj District Council – Tg. Jiu, the district of Gorj Romania.

Activity type or field Education; scientific research; academic administration.

Education and training

Period	1. 1998; 2. 1986; 3. 1982
Training / diploma	1. Doctor in Economy, field Accountancy; 2. Bachelor of Economy, specialization Economic Planning and Cybernetics; 3. Baccalaureate
Main subject matters studied / acquired professional skills	Managerial accountancy, Financial accountancy, Administration control, Financial Audit, Management.
Name and type of educational institution / of the training supplier	1. The Academy of Economic Studies of Bucharest; 2. The Academy of Economic Studies of Bucharest; 3. Mathematics and Physics High School of Petrosani.
Level within national and international classification	Post-university

Personal skills

Mother tongue(s) Romanian

Foreign language(s)

Self-evaluation

European level (*)

English

French

Understanding		Speaking				Writing			
Listening		Reading		Conversation		Speech		Writing	
B1		B2		B1		B1		B1	
C2		C2		C2		C2		C2	

(*)Level according to the Common European Framework for Foreign Languages

Social skills Communication related to public contexts – skills acquired through participating in professional activities and scientific events. Teaching skills. Administrative skills.

Organizing skills Organizing skills – acquired owing to the professional context (leading jobs in a higher education unit: 2000-2013)

Technical skills -

Computer skills Microsoft Office (wording level); Internet (professional context)

Art skills Reading and travelling

Other skills -

Driving license(s) B category

Books published during the last years:

1. "Modelling and Simulation in Management: Econometric Models Used in the Management of Organizations", SPRINGER International Publishing, Switzerland, 2015;
2. chapter 12 "*Budgeting -Technique of Strategic Management*" & chapter 13 "*Use of Budgets to Elaborate the Strategy of Industrial Production Costs*" in "**Systemic Approaches to Strategic Management**", IGI Global Publishing House, USA, 2015;
3. chapter 2 "*Information and Computer engineering in neutrosophic managerial decision*" in "**Comunication Neutrosophic Routes**", EDUCATIONAL Publishing, USA, 2014;
4. chapter 8 "*The use of Budgets in Forecasting the Activity of the Firm*" & chapter 12 "*Managerial Systems, Methods and Techniques Used in Scheduling Industrial Production*" in "**Industrial Production Management in Flexible Manufacturing Systems**", IGI Global Publishing House, USA, 2013;
5. chapter 1 „*Considerations regarding the theory of systems*” & chapter 2 „*System management risk*”, in „**Organisational strategies – a systemic approach**”, Lap LAMBERT Academic Publishing, Saarbrucken, Germany, 2013;
6. "**Budgeting and Management Control in Industrial Companies**", Lap LAMBERT Academic Publishing, Saarbrucken, Germany, 2012;
7. chapter 11 "*The Company's Logistic Activity in the Conditions of Current Globalisation*", In "**Globalization- Education and Management agendas**" edited by Hector Cuadra-Montiel, InTech Publishing House, Croatia, 2012;
8. "**Contabilitate managerială**", Didactic and Pedagogic Publishing House, Bucharest, Romania, 2008; etc.

Articles published by International Journals and Proceedings of the International Conferences:

1. *The need to use Benchmarking in performance analysis of human resources in the public sector*, QUALITY-ACCES TO SUCCES, 18 (supliment S1), january 2017, p.282-287, ISSN 1582-2559;
2. *Implementing of Management Accounting Tools – solution to enhance the performance of public capital companies in difficulty. Case study: Romanian Television Company*, INTERNAL AUDITING & RISK MANAGEMENT JOURNAL, nr.1 (45), march 2017, pag. 1-15, ISSN 2065-8168;
3. *A Brief Overview of the Bucharest Stock Exchange in the Context of Central and Eastern European Capital Markets* (ISI Proceedings of the 29th. International Business Information Management Conference -29th IBIMA Vienna, Austria 3-4 May 2017);
4. *Assessment of the company's performance in terms of gains and losses from revaluation of fixed assets recorded in equity*, 24th International Economic Conference – IECS 2017, "Lucian Blaga" University of Sibiu, Romania, Faculty of Economic Sciences, May 12-13, 2017;
5. *Stock performance analysis of listed entities at the Bucharest Stock Exchange. Case study on the energy and related utilities sector companies* (ANNALS OF UNIVERSITY OF CRAIOVA- Economic Sciences Series, vol I., nr. 44, 2016);
6. *Cost Budgeting – A Relevant Instrument for Improving the Performances of a Coal Mine. Case Study: Jiului Valley, Romania* (JOURNAL OF ACCOUNTING AND AUDITING: RESEARCH & PRACTICE, IBIMA Publishing, Volume 2016, article ID 920413, 22 pag.);
7. *Transparency of accounting information in achieving good corporate governance. True view and fair value* (SOCIAL SCIENCES AND EDUCATION RESEARCH REVIEW,vol (3), issue 1, pag. 41-62, 2016);
8. *Integration of Corporative Governance into organisation' s Social Responsibility System* (POLISH JOURNAL of MANAGEMENT STUDIES (PJMS), vol 11.2, pag 100- 114, 2015);
9. *Does the self-financing capacity influence the performance of entities listed on the stock exchange? OMV Petrom SA România case study* (REVISTA ECONOMICA- Journal of Economic-Financial Theory and Practice, Vol. 67, issue 3, pag. 20-36, 2015);
10. *Analysis of Implementing an Operational Programme Financed from Structural Instruments. Case Study – Romania* (INTERNATIONAL JOURNAL OF BUSINESS MANAGEMENT AND ECONOMIC RESEARCH, vol 5, issue 1, january-february 2014, pag. 9-15);
11. *SME - Based approach in the context of the knowledge-based economy* (ANNALS OF THE UNIVERSITY OF CRAIOVA, Economic Science Series, Anul XLII, nr.42, volume 2, pag. 137-146, 2014);
12. *Dashboard – tool for monitoring and control the performances within industrial entities* (METALURGIA INTERNATIONAL, Nr.1, 2013);
13. *Econometric models used to optimise multiservicing of machine-tools* (AFRICAN JOURNAL OF BUSINESS MANAGEMENT, Vol. 7, Nr. 14, 2013);

14. *The evolution of government debt internal and external to Romania in the current economic context generated by the economic crisis* (INTERNATIONAL JOURNAL OF MANAGEMENT SCIENCES AND BUSINESS RESEARCH, Volume 2, issue 2,2013);
15. *Considerations on the strategy for sustainable development of companies under the consitions of current globalisation* (SCIENCE SERIES DATA REPORT, volume 5, issue 5, 2013);
16. *Development of human capital throught education in present day economy* (ASIAN JOURNAL OF BUSINESS AND MANAGEMENT SCIENCES, Issue. 3, vol. 2, 2012);
17. *The Entrepreneur's Role In Conversion Cost Cutting In Industrial Companies* (JOURNAL OF GSTF: BUSINESS REVIEW (GBR), Vol. 1, no.4 (april), 2012);
18. *The Role of Key Actors in the Reform of the Higher Education in Romania to Achieve the Objectives of the European Strategy in Education* (ISI Proceedings of the 27th.IBIMA Conference, Milano, Italia, may 4-5, 2016);
19. *Use of integrated ERP systems in romanian and polish SMEs – Comparative study* (ISI Proceedings of the International Conference XXII MOUNTAIN SCHOOL OF POLISH ASSOCIATION OF INFORMATION SOCIETY, Czestochowa, Poland, june 22 -24, 2015);
20. *Essential elements regarding the dangers which the financial instruments portfolio to which is Exposed.*(ISI Proceedings of the *International Business Information Management Conference-20th IBIMA Conference on Entrepreneurship Vision 2020: Innovation, Real Estate Investment, Development Sustainability and Economic Growth*, Kuala Lumpur, Malaysia, 2013);
21. *Current dimensions of environmental management accounting.*(ISI Proceedings of the *The World Conference on Business, Economics and Management „BEM 2012”*, Antalya, Turkey)
22. *ABC method- guarantor of real costs in the mining extractive industry entities.*(ISI Proceedings of the 4th WSEAS *World Multiconference on Applied Economics Business and Development AEBD'12*, Portugal, Porto, 2012);
23. *Costs related to the function of company's logistics* (ISI Proceedings of the 4th WSEAS *International Conference on Business Administration*, University of Cambridge, UK, 2010)
24. *Globalization Influence on Structural Organization* (ISI Proceedings of the 14th *International Business Information Management Conference- IBIMA*, Istanbul, Turkey); etc.

Other specializations and skills:

Director of the Center of Economic and Social Researches for Regional Development, the University of Petrosani, since 2007; *Expert accountant*, member of C.E.C.C.A.R. Romania, 2000-2017; Member of A.G.E.R. since 2017; *Permanent expert evaluator* of A.R.A.C.I.S. Romania, since 2007; Member of the *Centre d'Etudes du Developpment International et des Mouvements Economique et Sociaux* (Institut CEDIMES), France, since 2007; Member of the *International Research Center for Higher Education and Business Cooperation*, Poland, since 2014; Trainer of trainers and Project Manager (certificates given by the Ministry of Labor and the Ministry of Education, Research, and Youth) since 2007, namely 2009, etc.

Publishing activity:

Publisher-in-chief of the *Annals of the University of Petrosani – Economics*, Romania; Member of the Editorial Board of the *Journal of Accounting and Auditing: Research & Practice*, IBIMA Publishing; Member of the Scientific College of the *Annales Apulensis Oeconomica*, Romania; Member of the Editorial Board of the *Polish Journal of Management Studies*, Poland; Member of the Editorial Board of the *Journal of Reviews on Global Economics – Lifescience Global Publishing*; Member of the Scientific College of the *Internal Auditing & Risk Management Journal*, Romania; Member of the Scientific Committee of the *Studia Universitatis Petru Maior-series Oeconomica*, Romania; Member of the Editorial Board of the *Valahian Journal of Economic Studies*, Romania; etc

Contract/Grant Research projects:

1. *Oportunități oferite în cadrul stagiului de pregătire doctorală în vederea creșterii capacității și motivației pentru cercetarea științifică de performanță* (The Ministry of Labor/AMPOSDRU, 2008-2011)
2. *Asigurarea calitatii in invatamantul superior din Romania in context european. Dezvoltarea managementului calitatii academice la nivel de sistem si institutional* (The Ministry of Labor/AMPOSDRU, 2009-2011)
3. *Bursele doctorale, premiza pentru cresterea competitivitatii si competentelor in cercetarea stiintifica* (POSDRU/88/1.5/S/63269, 2009-2012)
4. *Pregătire doctorală de excelență pentru societatea cunoașterii – PREDEX* (POSDRU/PPP107/DMI1.5/S/77497, 2010-2013)
6. *Dezvoltarea și consolidarea culturii calității la nivelul sistemului de învățământ superior românesc – QUALITAS* (POSDRU/155/1.2/S/141894, 2014-2015) etc.

