**Course Syllabus**

Academic year: **2020-2021**

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| Institution | University of Petroşani |
| Faculty | Sciences |
| Field of study | Business Administration |
| Level | Bachelor |
| Program of study | Economics of Trade, Tourism and Services |

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| Course | **Commercial Transactions** |
| Code | C.G.3.2.07 |
| Year of study (semester) | III (VI) |
| Number of hours | 56 |
| Number of credits | 5 |
| Professor | Assoc. Prof., Ph.D. DRIGĂ Imola |

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| **No.** | **Topic** |
|  | International Business Transactions |
|  | Features and Instruments of Commercial Policies |
|  | Free Trade Areas and Customs Unions |
|  | International Commercial Contracts |
|  | Foreign Exchange Rate. Foreign Exchange Market |
|  | Bills of Exchange, Promissory Notes and Cheques in International Trade |
|  | Counterparty Transactions |
|  | Payment Methods in International Trade |
|  | The Role of Financing in International Trade |